

FOR IMMEDIATE RELEASE

Crosslink Capital adds Peter Rip as General Partner

Well-Known Early Stage Investor Joins Leading Venture Capital Fund

SAN FRANCISCO – Nov. 6, 2006 – Crosslink Capital today announced the addition of Peter Rip as general partner. Rip has significant experience as both an entrepreneur and venture capital investor.

“Peter’s track record as an early stage investor and his thought leadership in next generation web services is a great complement to the team at Crosslink,” said Michael Stark, general partner and founder, Crosslink Capital.

Rip, 52, is the fifth general partner in Crosslink Ventures V. He brings over 25 years of experience as a successful software entrepreneur, angel investor, corporate investor, and venture investor. Most recently, as a managing director at Leapfrog Ventures, he focused on early stage enterprise and consumer software and services. His most recent successes were early 2006 acquisitions of Outerbay Software by HP and Timestock/Wily by Computer Associates. Peter was a Series A investor in both companies. Previous investments have been acquired by Microsoft, AOL, HNC Software, Overture and Infospace. He is currently the lead Series A investor in Riya, Inc., Radar Networks Inc., Teqlo Inc., and Vast, Inc. Prior to becoming an institutional venture capital investor, Rip was the managing director for Knight Ridder Ventures.

Earlier in his career Peter was a successful software operating executive. He was a co-founder of Silicon Compiler Systems, a leading electronic design automation company in the 1980s, which was acquired by Mentor Graphics in 1990. Peter was also part of the management team at Infoseek in the mid-1990s where he was the vice president and general manager of the Infoseek Advertising Network. Among other things, Peter’s team invented the first keyword-based and first behaviorally-targeted advertising on the Internet in 1997.

“Crosslink has an investment model that is uniquely suited to today’s world of technology investing,” said Rip. “They take an integrated private/public market view of technology sectors. Crosslink’s model allows the firm to take a core insight about market change and capture value from that insight across the investment spectrum. It is an insight-driven investment unlike the opportunistic model more prevalent in venture capital today.”

Peter is a former member of the faculty of the University of Chicago GSB where he taught advertising and consumer behavior. He holds a doctorate in business from Stanford Graduate School of Business and a bachelor’s degree from Brandeis University. Peter has several research publications and writes one of the most widely read venture capital blogs at <http://earlystagevc.typepad.com>.

About Crosslink Capital

Founded in 1989, Crosslink Capital is a leading multi-stage technology venture capital and growth equity firm with over \$1 billion in capital under management. Crosslink was the first investment firm in the U.S. to integrate public and private technology investing. This strategy allows Crosslink to partner with its portfolio companies on a long-term basis. With more than 17 years behind it, Crosslink Capital has invested in over 90 companies, including such industry leaders as Equinix (Nasdaq: EQIX), Force10 Networks, Magma Design Automation (Nasdaq: LAVA), Miller Heiman and Virage Logic (Nasdaq:VIRL). For more information on Crosslink, visit the firm's website at <http://www.crosslinkcapital.com>.